BRONX AIDS SERVICES, INC.



Financial Statements
(Together with Independent Auditors' Report)

Years Ended June 30, 2013 and 2012



Desire & Company CPAs, PLLC

Certified Public Accountants & Consultants

BRONX AIDS SERVICES, INC. FINANCIAL STATEMENTS

(Together with Independent Auditors' Report)

YEARS ENDED JUNE 30, 2013 AND 2012

TABLE OF CONTENTS

	<u>PA</u>	GE
INDEP	ENDENT AUDITORS' REPORT	1
FINAN	CIAL STATEMENTS:	
	Statements of Financial Position	2
	Statement of Activities – June 30, 2013	3
	Statement of Activities – June 30, 2012	4
	Statement of Functional Expenses – June 30, 2013	5
	Statement of Functional Expenses – June 30, 2012	6
	Statements of Cash Flows	7
	Notes to Financial Statements	12



Desire & Company CPAs, PLLC

Certified Public Accountants & Consultants

INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Bronx AIDS Services, Inc.

We have audited the accompanying statements of financial position of Bronx AIDS Services, Inc. (the "Organization") which comprise the statements of financial position as of June 30, 2013 and 2012, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Desue + Company CPAs

New York, New York October 9, 2013

Website: DesireAndCompanyCPAs.Com

Email: Zache@DesireAndCompanyCPAs.Com

Phone: (212) 351-5092

BRONX AIDS SERVICES, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2013 AND 2012

	2013	2012
ASSETS		
Cash	\$ 630,127	\$ 404,905
Receivables (Note 3)	1,097,432	1,046,934
Prepaid expenses and other assets	96,842	58,597
Marketable securities	5,871	4,914
Security deposits	74,750	73,250
Fixed assets, net (Note 4)	53,597	39,975
TOTAL ASSETS	\$ 1,958,619	\$ 1,628,575
LIABILITIES AND NET ASSETS		
Accounts payable and accrued expenses	\$ 406,775	\$ 390,870
Accrued payroll and payroll taxes	150,123	141,532
Accrued compensated absences (Note 2K and 6)	116,755	110,295
Deferred revenues	34,097	142,114
Notes payable (Note 7)	-	290,000
TOTAL LIABILITIES	707,751	1,074,811
COMMITMENTS AND CONTINGENCIES (Note 10)		
NET ASSETS		
Unrestricted Net Assets (Note 2B)	924,783	253,764
Board Designated Reserve	250,000	250,000
Temporarily Restricted Net Assets (Notes 2B and 9)	76,085	50,000
TOTAL NET ASSETS	1,250,868	553,764
TOTAL LIABILITIES AND NET ASSETS	\$ 1,958,619	\$ 1,628,575

BRONX AIDS SERVICES, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2013

(With Comparative Totals for the Year Ended June 30, 2012)

REVENUES AND SUPPORT	UNR	ESTRICTED	PORARILY STRICTED		TOTAL 2013	TOTAL 2012	
Medicaid Federal grants State grants City grants Contributions Special events - net Interest Fee for service Rental income In-kind contributions Other Net assets released from restrictions TOTAL REVENUE AND SUPPORT	\$	2,174,893 2,903,499 1,811,260 118,836 18,165 1,319 155,480 12,843 65,863 30,664 163,508	\$ 189,593 - - - - - (163,508) 26,085	\$	2,174,893 2,903,499 1,811,260 118,836 207,758 1,319 155,480 12,843 65,863 30,664	\$ 1,551,28 2,550,77 1,517,60 167,90 206,52 (36,78 48 143,81 64,36 38,93	74 05 02 22 95) 90 10 37 60 38
EXPENSES							
Program Services: Prevention Legal Case management Total Program Services	2	2,595,780 790,251 2,033,005	 		2,595,780 790,251 2,033,005	2,440,26 741,25 2,045,90	54 00 ——
Supporting Services: Fundraising Management and general		5,419,036 48,294 1,317,982	-		5,419,036 48,294 1,317,982	5,227,42 102,51 1,227,66	2
TOTAL EXPENSES		6,785,312	_		6,785,312	6,557,59	
CHANGE IN NET ASSETS		671,019	 26,085		697,104	(339,56	
NET ASSETS, beginning of year		503,764	50,000	22-17-30-17-13-17-AV	553,764	893,32	
NET ASSETS, end of year	\$	1,174,783	\$ 76,085	\$	1,250,868	\$ 553,76	4

BRONX AIDS SERVICES, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2012

REVENUES AND SUPPORT	UNF	RESTRICTED	TEMPORARILY RESTRICTED		TOTAL 2012
Medicaid Federal grants State grants City grants Contributions Special events - net of direct expenses of \$77,853 Interest Fee for service Rental income In-kind contributions Other Net assets released from restrictions	\$	1,551,291 2,550,774 1,517,605 167,902 141,522 (36,795) 490 143,810 13,137 64,360 38,938 311,175	\$ - - 65,000 - - - - (311,175)	\$	1,551,291 2,550,774 1,517,605 167,902 206,522 (36,795) 490 143,810 13,137 64,360 38,938
TOTAL REVENUE AND SUPPORT	***************************************	6,464,209	(246,175)	and processing a second	6,218,034
EXPENSES					
Program Services: Prevention Legal Case management	Accessed to the second	2,440,267 741,254 2,045,900			2,440,267 741,254 245,250
Total Program Services		5,227,421	_		5,227,421
Supporting Services: Fundraising Management and general		102,512 1,227,664	-		102,512 1,227,664
TOTAL EXPENSES		6,557,597	_	-	6,557,597
CHANGE IN NET ASSETS		(93,388)	(246,175)		(339,563)
NET ASSETS, beginning of year	: *- 3*	597,152	296,175	-	893,327
NET ASSETS, end of year	\$	503,764	\$ 50,000	\$	553,764

BRONX AIDS SERVICES, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2013
(With Comparative Totals for the Year Ended June 30, 2012)

			PROGRAM	PROGRAM SERVICES				SUPPORTING SERVICES	SERVICE	ပ္သ				
	PREVENTION		LEGAL	CASE	F	TOTAL PROGRAM SERVICES	NOR	FUNDRAISING	MANA AND	MANAGEMENT AND GENERAL		TOTAL 2013		TOTAL 2012
Personnel services	\$ 1,199,173	69	449,199	\$ 1,120,186		\$ 2,768,558	છ	31,663	69	764,232	(/)	3,564,453	69	3.538.015
Fringe benefits	350,142	ا م	142,626	356	356,396	849,164		8,791		159,404		1,017,359		968,645
	1,549,315	10	591,825	1,476,582	582	3,617,722		40,454		923,636		4,581,812		4,506,659
Space and Occupancy	288,986	(0	61,876	237	237,901	588,763		4,030		82,135		674,928		667,812
Professional fees	149,363	~	7,668	112	112,908	269,939		456		143,559		413,954		295,875
Equipment	14,013	~	9,261	-	11,056	34,330		94		2,972		37,396		39,956
Supplies	82,819	•	23,671	26	26,050	132,540		1,130		12,718		146,388		155,166
Food	62,166	"	297	20	20,876	83,339		1		4,099		87,438		51,531
Client incentives	55,260	-		2	2,273	57,533		r,		901		58,434		129,313
Stipend	148,217		1	20	20,609	168,826		1		12,634		181,460		142,346
Postage	3,848		1,201	6	3,303	8,352		219		1,837		10,408		10,236
Telephone	16,141	142.00	4,546	17	17,129	37,816		312		14,918		53,046		72,592
Insurance	19,534		3,587	13	13,115	36,236		387		7,494		44,117		53,402
Training and conferences	2,428		2,679		240	5,347		ì		13,960		19,307		10,872
Travel	93,749		8,829	51	51,271	153,849		ě		15,458		169,307		167,525
Dues and subscriptions	270	-	103	14	14,237	14,910		13		5,645		20,568		5,050
Counseling and testing	58,708		•		ï	58,708		,		ı		58,708		33,059
Other	50,663	No.211	74,708	12	12,255	137,626		1,199		r		138,825		114,148
In Kind			,	13	13,200	13,200		1		52,663		65,863		64,360
Depreciation and Amortization (Note 2E and 4)			T.		.			ı		23,353		23,353		37,695
TOTAL EXPENSES	\$ 2,595,780	↔	790,251	\$ 2,033,005	\$ 500	5,419,036	↔	48,294	↔	1,317,982	€9	6,785,312	69	6,557,597

The accompanying notes are an integral part of these financial statements.

BRONX AIDS SERVICES, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2012

FUNDRAISING MANAGEMENT Table S S S S S S S S S					PROGRAM SERVICES	SERVI	CES			SUPPORTING SERVICES	IG SERVIC	SES		
\$ 1,137,132 \$ 430,226 \$ 1,129,372 \$ 2,066,729 \$ 1,17,137 \$ 824,149 \$ 824,149 \$ 824,149 \$ 824,149 \$ 826,149 \$ 1,1006,686 \$ 1,1006		<u>a</u>	REVENTION		LEGAL	MA	CASE	TOTAL PROGRAM SERVICES	2	NDRAISING	AND	JAGEMENT GENERAL		TOTAL 2012
299,323 135,963 348,243 782,529 3,599 182,617 1,435,455 566,188 1,477,615 3,479,288 20,735 1,006,666 1,435,455 566,188 1,477,615 3,479,288 20,735 1,006,666 1,302 4,412 15,931 31,645 24,886 24,809 1,302 23,336 26,648 146,562 24,886 9,947 1,24,857 - 4,456 129,313 - 1,943 1,24,857 - 15,000 142,346 - 1,943 1,25,262 6,486 24,888 56,646 - 15,400 2,5,262 6,486 24,888 56,646 - 5,429 1,03,891 7,304 49,867 161,562 - 5,429 1,03,891 7,304 49,867 161,562 - 5,593 1,03,891 - 6,372 2,440 - 5,993 1,03,891 - - 6,380 <td< td=""><td>rvices</td><td>€</td><td>1,137,132</td><td>69</td><td>430,225</td><td>69</td><td>1,129,372</td><td></td><td>69</td><td>17,137</td><td>69</td><td>824,149</td><td>69</td><td>3,538,015</td></td<>	rvices	€	1,137,132	69	430,225	69	1,129,372		69	17,137	69	824,149	69	3,538,015
7.435,455 566,188 1,477,615 3,479,258 20,735 1,006,686 4 278,188 562,20 234,367 568,775 4,480 24,209 24,209 136,441 12,809 77,538 226,786 44,880 24,209 24,209 113,02 4,412 15,931 31,645 1,866 6,947 8,311 30,940 73 18,575 4,968 149,688 1,866 6,947 1,943 127,346 7 1,150 1,450 142,346 7 1,154 7 1,154 25,282 6,496 24,888 56,466 7 15,406 15,227,421 15,227,	its		298,323		135,963		348,243	782,529		3,599		182,517		968,645
278,188 66,220 234,367 568,775 99,037 99,037 136,441 12,809 77,536 226,786 44,880 24,209 11,302 4,412 15,331 31,645 1,866 6,947 95,789 23,936 26,648 146,353 1,866 6,947 30,940 73 18,575 49,588 129,313 1,1943 127,346 - 4,456 142,346 - 15,946 127,346 - 142,346 - 142,346 - 28,726 6,496 24,888 56,646 - 15,946 28,726 6,519 12,728 47,973 - 15,946 4445 12,229 161,562 - 5,963 4446 12,229 11,106 21,41 509 2,400 103,891 1,206 6,436 6,436 6,436 6,436 2,446 103,891 1,206 2,436 6,436 6,436 6,43			1,435,455		566,188		1,477,615	3,479,258		20,735		1,006,666		4,506,659
136,441 12,809 77,536 226,786 44,880 24,209 11,302 4,412 15,931 31,645 - 8,311 96,769 23,936 26,648 146,353 1,866 - 8,311 124,867 - 4,456 129,313 - 1,943 - 124,867 - 4,456 129,313 - 1,943 - 127,346 - 4,456 142,346 - - 1,943 25,262 6,496 24,888 56,486 147,973 - 15,946 28,726 6,496 24,888 56,486 7,973 - 15,946 28,726 6,496 12,728 147,973 - 6,429 2,429 103,891 7,804 49,867 141,562 - 2,440 2,400 103,891 - 64,380 64,360 2,246,360 8,186 - 104,257 - 64,360 64,360 7,227,421<	occupancy		278,188		56,220		234,367	568,775		,		99,037		667,812
11,302 4412 15,931 31,645 - 8,311 95,769 23,936 26,648 146,353 1,866 6,947 30,940 73 16,575 49,688 - 1,946 124,867 - 4,456 129,313 - 1,943 127,346 - 4,456 142,346 - 96,3 25,262 6,496 24,888 56,646 - 15,946 28,726 6,519 12,728 47,973 - 5,429 4,445 2,230 - 6,676 - 5,963 103,891 7,804 49,867 161,562 - 5,963 915 12 1,106 2,141 509 - 5,963 915 - 6,676 1,106 2,141 5,969 - - 916 - - 6,436 2,440,261 5,142,564 5,1227,421 5,1227,421 5,1227,421 6,436 - -	fees		136,441		12,809		77,536	226,786		44,880		24,209		295,875
95,769 23,936 26,648 146,353 1,866 6,947 30,940 73 18,575 49,588 - 1,943 124,857 - 4,456 129,313 - 1,1943 127,346 - 15,000 142,346 - 953 911 3,671 1,150 3,551 24,888 56,646 - 15,946 - 28,726 6,496 24,888 6,676 17,67 4,022 15,946 - 15,946 - 4,445 2,230 - 6,675 17,176 2,141 509 2,400 - 5,963 103,891 7,804 49,867 11,106 2,141 50 2,400 - 6,963 - - 6,963 - - - 6,963 - - - 6,963 - - - - - - - - - - - - - - -			11,302		4,412		15,931	31,645		ı		8,311		39,956
30,940 73 18,675 49,588 - 1,943 - 1,943 - 1,943 - 1,943 - 1,943 - - 1,945 - </td <td></td> <td></td> <td>95,769</td> <td></td> <td>23,936</td> <td></td> <td>26,648</td> <td>146,353</td> <td></td> <td>1,866</td> <td></td> <td>6,947</td> <td></td> <td>155,166</td>			95,769		23,936		26,648	146,353		1,866		6,947		155,166
124,857 - 4,456 129,313 - - 4,456 129,313 -<			30,940		73		18,575	49,588				1,943		51,531
127,346 - 15,000 142,346 - 953 911 3,671 1,150 3,551 8,372 953 911 25,262 6,496 24,888 56,646 - 5,429 28,726 6,519 12,728 47,973 - 5,429 4,445 2,230 - 6,675 - 5,963 103,891 7,804 49,867 161,562 - 5,963 915 1,106 2,141 509 2,400 33,059 - 33,059 - 5,963 - 64,360 64,360 64,360 - 33,394 8,185 - - 64,360 64,360 - - 37,695 - - - - - - - - - - - - - - - - - - - - - - -<	ves		124,857		î		4,456	129,313		•		1		129,313
3,671 1,150 3,551 8,372 963 911 25,262 6,496 24,888 56,646 - 15,946 28,726 6,496 12,728 47,973 - 5,429 4,445 2,230 - 6,675 - 5,963 103,891 7,804 49,867 161,562 - 5,963 915 120 1,106 2,141 509 2,400 33,059 - 33,059 - - - 64,360 64,360 64,360 8,185 - - - 37,695 - - - 37,695 - - - 37,695 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -			127,346		,		15,000	142,346		•				142,346
25,262 6,496 24,888 56,646 - 15,946 - 15,946 - 5,429 - 5,429 - 5,429 - 5,429 - 5,429 - 5,429 - 5,429 - 5,429 - 5,402 - 5,963 - 5,963 - 5,963 - 5,963 - 5,963 - 5,963 - 5,963 - 5,963 - 5,963 - 5,963 - - 5,963 - - 5,963 - - 5,963 - - 5,963 - - - 5,963 - <t< td=""><td></td><td></td><td>3,671</td><td></td><td>1,150</td><td></td><td>3,551</td><td>8,372</td><td></td><td>953</td><td></td><td>911</td><td></td><td>10,236</td></t<>			3,671		1,150		3,551	8,372		953		911		10,236
28,726 6,519 12,728 47,973 - 6,675 47,929 4,445 4,445 2,230 - 6,675 - 5,963 4,022 5,963 103,891 7,804 49,867 161,562 - - 5,963 2,400 33,059 - 33,059 - 33,059 - - - - 64,360 64,360 64,360 - 37,695 - - \$ 2,440,267 \$ 741,254 \$ 2,045,900 \$ 5,227,421 \$ 102,512 \$ 6,450			25,262		6,496		24,888	56,646		,		15,946		72,592
4,445 2,230 - 6,675 175 4,022 103,891 7,804 49,867 161,562 - 5,963 915 120 1,106 2,141 509 2,400 33,059 - 33,059 - - - 53,297 19,272 72,569 33,394 8,185 - - 64,360 64,360 - 37,695 * 2,440,267 \$ 741,254 \$ 2,045,900 \$ 5,227,421 \$ 102,512 \$ 6,527,624 \$ 6,67,600 \$ 6,67,600 \$ 6,67,600 \$ 6,67,600 \$ 6,67,600 \$ 6,67,600 \$ 6,67,600 \$ 6,67,600 \$ 6,67,600 \$ 6,67,600 \$ 6,67,600 \$ 102,512 \$ 1,227,604 \$ 6,67,600 \$ 6,67,600 \$ 6,67,600 \$ 1,672,742 \$ 1,672,742 \$ 6,67,600 \$ 6,67,600 \$ 1,672,742 \$ 1,672,742 \$ 6,672,742			28,726		6,519		12,728	47,973		1		5,429		53,402
103,891 7,804 49,867 161,562 - 5,963 915 120 1,106 2,141 509 2,400 33,059 - - 33,059 - - - 53,297 19,272 72,569 33,394 8,185 - - 64,360 - - 37,695 - - - - 37,695 \$ 2,440,267 \$ 741,254 \$ 2,045,900 \$ 5,227,421 \$ 102,512 \$ 6,963	conferences		4,445		2,230			6,675		175		4,022		10,872
915 120 1,106 2,141 509 2,400 33,059 - - 33,059 - - - 53,297 19,272 72,569 33,394 8,185 - - 64,360 - - 37,696 - - - 37,696 - - \$ 2,440,267 \$ 741,254 \$ 2,045,900 \$ 5,227,421 \$ 102,512 \$ 1,227,664 \$ 6,			103,891		7,804		49,867	161,562		r		5,963		167,525
33,059 - 33,059 - <td< td=""><td>oscriptions</td><td></td><td>915</td><td></td><td>120</td><td></td><td>1,106</td><td>2,141</td><td></td><td>209</td><td></td><td>2,400</td><td></td><td>5,050</td></td<>	oscriptions		915		120		1,106	2,141		209		2,400		5,050
53,297 19,272 72,569 33,394 8,185 - - 64,360 - - - - - - 37,696 \$ 2,440,267 \$ 741,254 \$ 2,045,900 \$ 5,227,421 \$ 102,512 \$ 1,227,664 \$ 6,	nd testing		33,059		r			33,059		5		1		33,059
\$ 2,440,267 \$ 741,254 \$ 2,045,900 \$ 5,227,421 \$ 102,512 \$ 1,227,664 \$ 6,			•		53,297		19,272	72,569		33,394		8,185		114,148
\$ 2,440,267 \$ 741,254 \$ 2,045,900 \$ 5,227,421 \$ 102,512 \$ 1,227,664 \$							64,360	64,360		ı		L		64,360
\$ 2,440,267 \$ 741,254 \$ 2,045,900 \$ 5,227,421 \$ 102,512 \$ 1,227,664 \$	and Amortization (Note 2E and 4)		1				r	1		ı		37,695		37,695
	XPENSES	€9	2,440,267	69	741,254	69	2,045,900		€9	102,512	69	1,227,664	69	6,557,597

BRONX AIDS SERVICES, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2013 AND 2012

	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES:		
CHANGE IN NET ASSETS	\$ 697,104	\$ (339,563)
ADJUSTMENTS TO RECONCILE CHANGE IN NET ASSETS TO NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES:		
Depreciation and Amortization	23,353	37,695
Changes in: Receivables Prepaid Expenses and Other Assets Security Deposits Accounts Payable and Accrued Expenses Accrued Payroll and Payroll Taxes Accrued Compensated Absences Deferred Revenues	(50,498) (38,245) (1,500) 15,905 8,591 6,460 (108,017)	90,366 10,898 - (309,370) 26,783 2,604 82,927
Total Adjustments	(143,950)	(58,097)
Net Cash Provided by (Used in) Operating Activities	553,154	(397,661)
CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of Fixed Assets Marketable Securities Purchased Net Cash Used in Investing Activities	(36,975)	(15,388) (4,914)
	(37,932)	(20,302)
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds (Payment) of Notes Payable	(290,000)	290,000
Net Cash Provided by (Used in) Financing Activities	(290,000)	290,000
NET INCREASE (DECREASE) IN CASH	225,222	(127,963)
CASH - Beginning of Year	404,905	532,868
CASH - End of Year	\$ 630,127	\$ 404,905

NOTE 1 - ORGANIZATION AND PURPOSE

Bronx AIDS Services, Inc. ("BAS" or the "Organization"), is a not-for-profit corporation incorporated in New York on January 9, 1990 to provide services, in Bronx County, to men, women and children whose lives are affected by HIV/AIDS. The Organization's mission is to empower and improve the lives and circumstances of adults and adolescents in the Bronx who are HIV positive or at risk and lack resources to meet their daily needs.

BAS helps more than 4,200 Bronx residents each year with services and programs that touch people who are living with HIV/AIDS, people who think they might have been exposed to HIV, and those who are at high risk of exposure to the virus. In addition to comprehensive case management, nutrition and pantry, education and outreach, and HIV counseling and testing, BAS also provides free comprehensive legal services to Bronx residents living with HIV/AIDS. BAS maintains two offices in Bronx, New York where administrative and program operations are located.

The primary sources of support and revenue are grants from the Public Health Solutions, U.S. Department of Health and Human Services, and New York State Department of Health and AIDS Institute.

BAS has been determined by the Internal Revenue Services to be exempt from Federal income taxes pursuant to section 501 ©(3) of the Internal Revenue Code of 1986, as amended.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- A) Basis of Accounting The books and records of BAS are maintained, and the accompanying financial statements have been prepared, on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States.
- B) Financial Statement Presentation BAS reports its financial position and operating activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The classification of net assets and related support, revenue and expenses, is based on the presence or absence of donor-imposed restrictions.

These classifications are defined as follows:

<u>Permanently Restricted</u> - net assets generally of an endowment nature resulting from contributions and other inflows of assets whose use by the recipient is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the recipient. BAS has no permanently restricted net assets.

<u>Temporarily Restricted</u> - net assets resulting from contributions and other inflows of assets whose use by the recipient is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions taken pursuant to those stipulations. When stipulations terminate or are fulfilled, the amounts involved are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Temporarily restricted net assets received and released within the same year are reported as unrestricted net assets.

<u>Unrestricted</u> - unexpended net assets that are, neither permanently nor temporarily, restricted by donor-imposed stipulations.

C) Fair Value Measurement – The Organization values financial assets and financial liabilities and nonfinancial items in accordance with Accounting Standards Codification 820, Fair Value Measurement ("ASC 820") (previously, Statement of Financial Accounting Standards No. 157, Fair Value Measurements). ASC 820 establishes the hierarchical disclosure framework, which prioritizes and ranks the level of market price observability of inputs used in measuring fair value. Under accounting principles, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Accounting principles establish a fair value hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable input be used when available. Observable inputs are those that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the organization. Unobservable inputs reflect the Organization's assumption about inputs market participants would use at the measurement date. The fair value hierarchy is categorized into three levels based on inputs as follows:

- Level 1 Valuations based on unadjusted quoted prices in active markets for identical securities that the organization has the ability to access.
- Level 2 Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.
- Level 3 Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

BAS has an investment in equity securities which is illiquid and valued as level 3. The Organization's other financial instruments are receivables, and liabilities. Management believes that the recorded value of these instruments approximates fair value.

- D) Tax Status The Organization has no uncertain tax positions as of June 30, 2013 and 2012 in accordance with Accounting Standards Codification ("ASC") Topic 740, "Income Taxes," which provides standards for establishing and classifying any tax provisions for uncertain tax positions. The Organization is no longer subject to federal, state and local income tax examinations by tax authorities for the year ended June 30, 2009 and prior years.
- E) Property and Equipment Purchases of furniture and equipment in excess of \$2,500, that are required to be expensed for contract reimbursement purposes have been capitalized at cost for financial reporting purposes. Depreciation of property and equipment is provided on the straight-line basis over the estimated useful lives generally not exceeding five years of the related assets. When equipment is sold or otherwise disposed of, the asset and related accumulated depreciation accounts are relieved and any resulting gain or loss is included in operations. Repairs and maintenance are charged to expense when incurred. Betterments and major renewals or replacements are capitalized, except when the cost of the equipment or betterment is reimbursed by a funding agency. Accordingly, title to such assets remains in the name of the reimbursing agency. Purchases of equipment of \$37,396 and \$39,956 in 2013 and 2012 were recorded as expenses because of such reimbursements and are included in the statement of functional expenses in these financials.
- F) Recognition of Support The preponderance of revenues received by BAS are from cost reimbursement contracts with governmental agencies and from Medicaid entitlements. Revenues are accrued for operating costs that qualify for reimbursement. BAS defers contract revenues or grants that are received prior to incurring the related costs or for funds received in advance of the period intended for use. Retroactive adjustments to rates of reimbursement are recorded as revenues when received. A reserve is effectively provided for potential Medicaid denials by accruing net of estimated disallowances based on prior experience.

Unconditional promises to give (pledges) that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises were received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- G) Allowance for Doubtful Accounts Management determined that no allowance for uncollectible receivables (government grants) was necessary as of June 30, 2013 and 2012. BAS evaluates the need for an allowance for uncollectible accounts based on a combination of factors such as management's assessment of the aged basis of its government funding sources, creditworthiness of funders and contributors, current economic conditions and historical experience.
- H) Use of Estimates The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires that management make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
- Functional Allocation of Expenses The costs of providing the various programs of BAS have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among the programs and supporting services.
- J) Reclassifications Certain line items in the June 30, 2012 financial statements have been reclassified to conform to the June 30, 2013 presentation.
- K) Compensated Absences BAS has a policy whereby employees are entitled to paid vacation, sick days, and personal days. Employees are permitted to carry forward a maximum of ten vacation days a year in accordance with each employee's anniversary date, and, as such, an estimated liability has been recorded in the accompanying financial statements. Unused sick and personal days lapse upon termination of employment.
- L) Subsequent Events Management has evaluated, for potential recognition and disclosure, events and transactions that occurred subsequent to the date of the statement of financial position through October 9, 2013, the date the financial statements were available to be issued. Except for the item listed below, no events have occurred subsequent to the statement of financial position date through October 9, 2013 that would require adjustment to or disclosure in the financial statements.

Bronx AIDS Services and CitiWide Harm Reduction agreed to merge on July 1, 2014 to form BOOM!Health. The Merger will combine the two organizations into a \$12 Million operation. Management believes that the Merger will result in a consolidation of different but complementary services.

NOTE 3 - RECEIVABLES

Receivables are summarized as follows:

	2013	2012
Medicaid New York State Department of Health Public Health Solutions Pledge due in less than a year Other	\$ 180.175 281,091 153,537 30,000 452,629	\$ 319,838 356,875 97,078 - 273,143
	\$ <u>1,097,432</u>	\$ <u>1,046,934</u>

NOTE 4 - FIXED ASSETS

Fixed assets are summarized as follows:

	2013	2012
Property and equipment Vehicles Less: Accumulated depreciation and Amortization	\$ 137,152 118,902 (202,457)	\$ 100,176 118,902 (179,103)
Net book value	\$ 53,597	\$39,975

Depreciation expenses totaled \$23,353 and \$37,695 for the years ended June 30, 2013 and 2012, respectively.

NOTE 5 - MARKETABLE SECURITIES

BAS has an investment in equity security that is categorized as level 3. As of June 30, 2013 and 2012, the security had a cost basis and fair value of \$5,871 and \$4,914, respectively.

NOTE 6 - ACCRUED COMPENSATED ABSENCES

The liability for vacations earned but not taken has been charged to operations. Accrued vacation as of June 30, 2013 and 2012 totaled \$116,755 and \$110,295, respectively.

NOTE 7 - NOTES PAYABLE

In June 2012, BAS obtained a cash flow loan of \$290,000 from the Fund for the City of New York. The note was collateralized by an expected receipt of funds from the New York State Department of Health and had to be repaid by September 2012. The note was subject to a service charge of \$4,350 which resulted in a net proceed of \$285,650. As of June 30, 2012, the outstanding balance on the note was \$290,000. In August 2012, the loan was repaid.

NOTE 8 - RETIREMENT PLAN

BAS had a defined contribution plan that automatically covers all employees on the first entry date following their date of hire. The Plan's entry date is the first day of the plan year after the eligibility requirements are met. The first day of the plan year is July 1st. BAS is required to make a contribution for any particular year and the amount contributed may vary from year to year. Employees are entitled to a share of the employers' contribution for a plan year as long as they are employed by BAS on the last day of the plan year (June 30), or terminated employment during the year with more than 500 hours of service. BAS made contributions to the plan based on 3.75% and 3.75% of employees' salaries for the years ended June 30, 2013 and 2012, respectively. The profit sharing contributions were \$129,085 and \$112,764, respectively for the fiscal years ended June 30, 2013 and 2012.

NOTE 9 - TEMPORARILY RESTRICTED NET ASSETS

At June 30, 2013 and 2012, temporarily restricted net assets consist of restricted contributions that are set aside for programmatic purposes. As of June 30, 2013, BAS received \$189,593 in additional temporarily restricted contributions. During the fiscal year, \$163,508 was released from restriction by either satisfying a donor restriction or the passage of time, thus satisfying the restricted purposes. As of June 30, 2013 and 2012, temporarily restricted net assets were \$76,085 and \$50,000, respectively.

NOTE 10 - COMMITMENTS AND CONTINGENCIES

- A) BAS entered into a three-year operating lease agreement for its administrative and program use. The lease term is from July 1, 2009 to June 30, 2012, and it requires monthly rental payments of \$16,500. In 2013, the lease was renewed until December 31, 2013 with a monthly rental of \$17,000.
- B) BAS also entered in an operating lease agreement for its prevention program. The lease expires in November 30, 2011, and it requires monthly rental payments of \$15,000. In 2013, the lease was renewed until December 31, 2013 with a monthly rental of \$15,000.

Rent expenses for all facilities for the years ended June 30, 2013 and 2012 totaled \$445,132 and \$433,281, respectively.

- C) BAS is obligated under two 60 months office equipment operating leases. The first lease expires in October 2011 and calls for monthly payments of \$1,358. The second lease expires in August 2013 and calls for monthly payments of \$1,290. The minimum annual commitment under the leases as of June 30, 2014 is \$1,290.
- D) BAS has contracted with various governmental agencies to perform certain healthcare services, and receives Medicaid and welfare revenue from the State of New York and the federal government. Reimbursements received under these contracts and payments under Medicaid and welfare are subject to audit by the federal and state governments. Upon audit, if discrepancies are discovered, BAS could be held responsible for reimbursing the agencies for the amount in question.

NOTE 11 - CONCENTRATIONS

Cash that potentially subjects the Organization to a concentration of credit risk includes cash accounts with banks that exceed the Federal Deposit Insurance Corporation ("FDIC") insurance limits. Through December 31, 2013, interest bearing accounts are insured up to \$250,000 per depositor. Beginning in 2014, this amount will reduce to \$100,000. Through December 31, 2012, non-interest bearing accounts are fully insured. Beginning in 2013, noninterest bearing accounts will be insured the same as interest bearing accounts.

During fiscal years ended June 30, 2013 and 2012, the Organization had cash accounts that from time to time could have exceeded the FDIC insurance limits. Management believes that these financial institutions have strong credit ratings and that credit risk to these accounts is minimal.